

**Guided by Innovation. Grounded by Trust.**

## A Foundation of Strength

Since 1982, Conitex Sonoco has engineered and delivered innovative packaging solutions for customers around the globe. A joint venture between Texpack and Sonoco Products Company, we've grown to become the world's largest manufacturer of paper cones. In addition, we offer paper tubes, LoadRunner® corrugated pallets, as well as high-performance paperboard products. With the addition of the BulkSak™ brand, we expanded our flexible intermediate bulk container (FIBC) capabilities and global reach to serve a wide array of industries including agriculture, chemical, construction, food, minerals, pharmaceuticals and resins.

Our locations span four continents, enabling us to serve customers in over 50 countries. This diversification has helped us assemble a multicultural team of employees who enrich our company and better meet the needs of our customers.

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# Road to Success

A passion for continuous improvement underscores everything we do from state-of-the-art manufacturing processes to timely delivery and thorough documentation. For more than 30 years, we've maintained long-term relationships with customers by putting their needs first and operating our company with the same integrity that we build into our products.



## Driven by Innovation

From our inception, innovation has fueled our company and our staff. We not only created the paper cones that the world uses today— we're engineering and manufacturing the products that will fulfill the needs of industries tomorrow. Whether it's our lightweight, high-strength corrugated pallets used by major furniture, electronic and silica companies or our wide range of FIBCs that make material handling more efficient, our ingenuity comes from listening to customers and providing superior value solutions.



# Worldwide Dependability



Timely product delivery demands a system that eludes the global constraints of time and distance. Our strategically planned manufacturing centers and warehouses bridge that gap to exceed customer expectations for international and domestic delivery, including samples.

By coordinating in-country sourcing managers, we better meet customer requirements for quality, performance, delivery and cost, while our international sales force provides support where and when you need it.

## Trust Matched by Ethics

In three decades, we've become one of the world's most respected and recognized companies by making trust the basis of every action. From our CEO to our newest employee, every decision begins with what's best for our customers and every single product defines our reputation.

To keep our focus green, we're equally committed to sustainable, ethical practices for our planet. Whether using post-recycled materials in manufacturing or engineering products that can be recycled and reclaimed efficiently, we make environmental stewardship a priority.

### OUR PILLARS OF EXCELLENCE

- Continuous improvement
- Innovative solutions
- Dependable delivery assurance
- Ethical, trustworthy actions
- Superior value proposition





## Doing What's Right

In short, we believe there's only one true value proposition. *To do the important things right.* Reliable product performance, responsive service and delivery assurance. Strict specification conformity and an effective price-to-value ratio. Customer-focused solutions that lead to more productive operations and long-term success. This is who we are. This is our blueprint for the future.

To learn more about Conitex Sonoco, our products and services, visit [www.conitex.com](http://www.conitex.com).





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